

#### **USDA Foreign Agricultural Service**

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# Senegal **Oilseeds and Products** Oilseeds and Products Annual 2004

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#### Report Highlights:

Post forecasts peanut production to increase in 2004/2005 due to the reorganization of marketing practices. Production in 2003/2004 is estimated at 441 TMT with SONACOS (the parastatal oilseed processing company) expected to process about 200 TMT. The government of Senegal is in the process of privatizing SONACOS. Three companies have been selected for the final round in the privatization process. The peanut producer price is fixed at 150 F CFA/kg for the 2003/2004 marketing year.

> Includes PSD Changes: Yes Includes Trade Matrix: Yes

> > Annual Report Abidjan [IV1]

[SG]

#### **Executive Summary**

Post forecasts peanut production to increase in 2004/2005 due to reorganization of marketing practices. However, production will be constrained by seed shortages. Production increased to 441 TMT in 2003/2004 from 261 TMT in 2002/03 due to good rains. However, this production increase was far below the 1998-2003 average of 673 TMT due to marketing problems. The marketing problems started when private operators took over the collection and transport of peanut to the processing plant from the defunct Sonagraines (the seed distribution and purchasing subsidiary of SONACOS) in November 2001. These operators took advantage of the government instituted system that permitted payment to made only upon delivery of peanut to the factory. These operators are given cash advances during delivery by SONACOS, but farmers are left unpaid for a long period. In the former system when SOGRAINES was handling collection and transportation, farmers were paid cash at collection points. The new system has discouraged farmers and undermined their efforts towards increased production.

Since the 2003/2004 marketing year, the government has taken the following measures to resolve the marketing problems: Crack down private operators who are indebted to farmers; review and regulate the selection of private operators for peanut marketing; and encourage farmers to form associations or cooperatives to facilitate the delivery of their crop directly to the factories.

The Inter-professional Committee for Peanuts, which comprises SONACOS, farmers' representatives, officials of the Ministry of Agriculture and actors in the peanut sector, set the peanut producer price for the 2003/2004 marketing season (beginning early December) at 150 F CFA/kg. About half of the peanut crop is usually sold on the parallel market to peanut traders and is not affected by the set producer price.

The privatization of SONACOS is underway. Three companies were selected in December 2003 to make their final bids. The companies include two Moroccan companies and a Senegalese consortium.

Exchange Rate: U.S. \$1.00 = 535 F CFA on April 1, 2004.

Country	Senegal
Commodity	Oilseed,
	Pagnut

Commodity	Peanut				(1000 HA)(1000 MT)	
	2002	Revised	2003	Estimate	2004	Forecast
	USDA	Post	USDA	Post	USDA	Post
	Official [Old]	Estimate	Official	Estimate	Official	Estimate
Market Veer Desir		[New]	[Old]	[New]	[Old]	[New]
Market Year Begin	000	11/2002	000	11/2003	•	11/2004
Area Planted	920	950	800	800	0	850
Area Harvested	750	814	525	525	0	550
Beginning Stocks	23	20	10	30	15	61
Production	260	261	445	441	0	450
MY Imports	0	0	0	0	0	5
My Imp. from U.S.	0	0	0	0	0	0
MY Imp. from the EC	0	0	0	0	0	0
TOTAL SUPPLY	283	281	455	471	15	516
MY Exports	4	11	10	0	0	20
MY Exp. to the EC	3	0	6	20	0	0
Crush Dom. Consumption	105	150	180	200	0	235
Food Use Dom. Consump.	104	50	180	130	0	125
Feed, Seed, Waste Dm. Cn.	60	40	70	80	0	80
TOTAL Dom. Consumption	269	240	430	410	0	440
Ending Stocks	10	30	15	61	0	56
TOTAL DISTRIBUTION	283	281	455	471	0	516
Calendar Year Imports	5	5	0	0	0	5
Calendar Yr Imp. U.S.	0	0	0	0	0	0
Calendar Year Exports	10	10	0	0	0	10
Calndr Yr Exp. to U.S.	0	0	0	0	0	0

Country Senegal Commodity Oil, Peanut

(1000 MT)(PERCENT)

	2002 USDA	Revised Post	2003 USDA	Estimate Post	2004 USDA Official	Forecast Post
	Official	Estimate	Official	Estimate	[Old]	Estimate
	[Old]	[New]		[New]	[Olu]	[New]
Market Year Begin	[Old]	11/2002	[Old]	11/2003		11/2004
Crush	105	150	180	200	0	240
Extr. Rate, 999.9999	0.4952380		0.5	0.35	0	0.35
Beginning Stocks	5	6.000000	3	6.55	0	8
Production	52	53	90	70	0	84
MY Imports	10	2	0	0	0	0
MY Imp. from U.S.	0	0	0	0	0	0
MY Imp. from the EC	0	2	0	0	0	0
TOTAL SUPPLY			•	•	0	92
	67 56	61	93	76 60	0	
MY Exports		50	42	60	0	70
MY Exp. to the EC	50	50	40	60	0	70
Industrial Dom. Consum	0	0	0	0	0	0
Food Use Dom. Consump.	8	5	51	8	0	14
Feed Waste Dom.	0	0	0	0	0	0
Consum	_	_	_,			
TOTAL Dom. Consumption	8	5	51	8	0	14
Ending Stocks	3	6	0	8	0	8
TOTAL DISTRIBUTION	67	61	93	76	0	92
Calendar Year Imports	0	6	0	5	0	5
Calendar Yr Imp. U.S.	0	0	0	0	0	0
Calendar Year Exports	0	83	0	39	0	50
Calndr Yr Exp. to U.S.	0	0	0	0	0	0

Country Senegal Commodity Meal, Peanut

(1000 MT)(PERCENT)

	i Carrat					
	2002 USDA	Revised Post	2003 USDA	Estimate Post	2004 USDA Official	Forecast Post
	Official	Estimate	Official	Estimate	[Old]	Estimate
	[Old]	[New]	[Old]	[New]	[Old]	[New]
Market Year Begin	[Old]	11/2002	[Old]	11/2003		11/2004
Crush	105	120	180	200	0	235
Extr. Rate, 999.9999	0.6476190		0.644444	0.42	0	0.4212765
Beginning Stocks	5	7	0	3	0	4
Production	68	50	116	84	0	99
MY Imports	0	0	0	0	0	0
MY Imp. from U.S.	0	0	0	0	0	0
MY Imp. from the EC	0	0	0	0	0	0
TOTAL SUPPLY	73	57	116	87	0	103
MY Exports	63	40	100	63	0	79
MY Exp. to the EC	58	45	75	60	0	80
Industrial Dom. Consum	0	0	0	0	0	0
Food Use Dom. Consump.	0	0	0	0	0	0
Feed Waste Dom.	10	14	16	20	0	20
Consum						
TOTAL Dom. Consumption	10	14	16	20	0	20
Ending Stocks	0	3	0	4	0	4
TOTAL DISTRIBUTION	73	57	116	87	0	103
Calendar Year Imports	0	0	0	0	0	0
Calendar Yr Imp. U.S.	0	0	0	0	0	0
Calendar Year Exports	60	45	0	0	0	0
Calndr Yr Exp. to U.S.	0	0	0	0	0	0

Export Trade			
Matrix			
Country	Senea		
,	al		
Commodi	Oil,		
	Peanut		
Time Period	Jan-Dec	Units:	MT
Exports for:	2002	•	2003
U.S.		U.S.	
Others		Others	
France	28311	France	21558
Italy	38664	Italy	9925
Netherlands	9326	Netherlands	3781
Germany	1374	Germany	1658
Switzerland	5552	Switzerland	2000
Total for Others	83227		38922
Others not			
Listed			
Grand Total	83227		38922

Country Senegal
Commodity Oil,
Soybean

(1000 MT)(PERCENT)

	,					
	2002	Revised	2003	Estimate	2004	Forecast
	USDA	Post	USDA	Post	USDA Official	Post
	Official [Old]	Estimate	Official	Estimate	[Old]	Estimate
		[New]	[Old]	[New]		[New]
Market Year Begin		10/2002		10/2003		10/2004
Crush	0	0	0	0	0	0
Extr. Rate, 999.9999	0	0	0	0	0	0
Beginning Stocks	4	4	0	4	0	4
Production	0	0	0	0	0	0
MY Imports	95	90	100	95	0	100
MY Imp. from U.S.	0	0	0	0	0	3
MY Imp. from the EC	0	85	0	80	0	0
TOTAL SUPPLY	99	94	100	99	0	104
MY Exports	0	0	0	0	0	0
MY Exp. to the EC	0	0	0	0	0	0
Industrial Dom. Consum	0	0	0	0	0	0
Food Use Dom. Consump.	99	90	100	95	0	100
Feed Waste Dom.	0	0	0	0	0	0
Consum						
TOTAL Dom.	99	90	100	95	0	100
Consumption						
Ending Stocks	0	4	0	4	0	4
TOTAL DISTRIBUTION	99	94	100	99	0	104
Calendar Year Imports	0	54	0	96	0	105
Calendar Yr Imp. U.S.	0	6	0	3	0	0
Calendar Year Exports	0	0	0	0	0	0
Calndr Yr Exp. to U.S.	0	0	0	0	0	0

Import Trade Matrix Country Commodi	al Oil, Soybe		
	an		
Time Period	Jan-Dec	Units:	MT
Imports for:	2002	_	2003
U.S.		U.S.	2992
Others		Others	
France	58	France	181
Germany	4136	Germany	3043
Brazil	37250	Brazil	70586
Argentina	5000	Argentina	12100
Portugal	2920	Portugal	7039
Spain	2647		
Netherlands	2080		
Total for	54091		92949
Others	0.001		02010
Others not Listed	52		175
Grand Total	54143		93124